

# David Williams

## CURRICULUM VITAE

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**Qualifications:** B Sc. C.Eng; M.I.Chem. E

### Overview

A chartered engineer with over 30 years commercial and project management experience particularly in the former Soviet Union and Africa.

Having developed my skills in the UK process industry I moved into project management and spent 16 years working for a major UK multinational company, Lonrho Plc, as a Senior Executive developing new projects and setting up new company operations.

Over the past 6 years I have been a director of my own company principally working with a Swedish company designing and supplying pre-engineered buildings to international companies operating in emerging markets.

### Key Achievements

- Building projects of pre-engineered buildings to some 30 projects Former Soviet Union in past 6 years
- Establishment of Lonrho Plc trading operations in the former Soviet Union
- Building Ghana's No 1 hotel
- Project managing the implementation of a new sugar cane factory and estate in West Africa

### Detailed Curriculum Vitae

**1996 - date**      **WilPro Ltd.**

**Director**

- MBO of LonTop Housing Ltd from Lonrho Plc working with Top Housing AB, a small Swedish company, designing and supplying pre-engineered buildings for emerging markets. [Director and shareholder]
- Commercial responsibility for building projects in Russia, Kazakhstan, Angola, and Antarctica amongst others.
- Feasibility studies, tenders documents and concept designs for international contractors and developers in Africa and Kazakhstan

**1990 - 96**      **Lonrho Plc.**

**Senior Executive; Director various Lonrho companies**

- Responsible to the Project Director and Lonrho main board. Director of 13 group companies
- Investment, technical analysis and establishment of group companies in new territories plus new projects in the existing group companies
- Group's development in the former Soviet Union setting up operations in 1993 principally trading cigarettes, cotton as well as business obtaining opportunities for various group companies
- Established LonTop Housing selling pre-engineered buildings to international organisations in the FSU.
- Recruitment of senior management, establishment of annual budgets - operating and control systems and development of the new company plans.
- Design, international financing and construction of the premier hotel in Ghana in 11 months in 1991.

**1984 - 90**      **Lonrho Plc.**

**Projects Executive**

- Evaluated new company acquisitions and new projects. Undertook detailed technical evaluations and management reviews into Group companies principally in Africa. Some significant projects undertaken:
  - Kenya: Hotel acquisition; Pork processing facility acquisition and expansion,
  - Tanzania: Tea Estates acquisition and redevelopment of company operations
  - Uganda: Barter trade against cotton operations.
  - Mozambique: Tomato Cannery acquisition.

**1980 - 84**

**Lonrho Sugar Corporation Ltd.,**

**Consulting Engineer / Deputy Project Manager**

- Deputy Project Manager for the engineering co-ordination and implementation of a \$200 million sugar cane project in Benin, West Africa. Duties included liaison with U.K. banks plus monitoring and control of the European contractors supplying equipment as well as long periods on site during factory start-up.
- Evaluation and implementation of sugar related bio-energy projects in many African countries

**1978 - 80**

**Sulzer Brothers U.K. Ltd.,**

**Project Sales Engineer.**

- U.K. sales of complete chemical plants and processes plus evaporation and distillation equipment.

**1972 - 78**

**Newell Dunford Engineering.**

**Assistant Project Engineer to Project Manager.**

- Project Manager on a salt recovery plant installed in USA.
- Process design, sales, project management and commissioning various designs of rotary dryers for the food and chemical industries. Travelled extensively worldwide on sales and project implementation